

#### DISTRIBUTE CONSULTING

# 

Laurel Farrer, CEO + Remote Work Strategist



## **DISTRIBUTE CONSULTING**





Making the transition from physical to virtual successful and sustainable.



#### INFRASTRUCTURE STRATEGY

Design or adaptation of workflows, toolkits, and resources to solve a problem.



# CONTENT & EVENTS

Subject matter expertise delivered as articles, courses, presentations, and more.



# History of Workplaces

#### Just in case you thought telework was trendy

#### 1970

Rise of digital products trigger knowledge workforce and location independence.

#### 2000

Affordable devices and internet access enable "work from anywhere" mobility





#### Global pandemic spurs evaluation of virtual accessibility as a public right

## 70%

OF US WORKFORCE COULD WORK REMOTELY

## **20%+** OF ENTERPRISE EMPLOYEES MAY NEVER GO BACK



#### **Section 1**

# EXPLORE

#### WHAT IMPACT CAN REMOTE WORK HAVE ON LOCAL ECONOMIES?

"Economic trends and technological developments are facilitating moves to isolated, remote locations."

JOHN C. MURDOCK, "THE NEW DUBOIS ECONOMY," 1992



### Community

### ECONOMIC DEVELOPMENT

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### Earning



Spending

#### Job Accessibilty

#### Flexible Community

#### REMOTE ECONOMY

00

#### Uncapped Business

#### Equal Earning



Mobile Spending

#### BUILD ATTRACT INFRASTRUCTURE BUSINESSES + JOBS



#### ATTRACT RESIDENTS

#### BUILD INFRASTRUCTURE

#### STRENGTHEN BUSINESSES

#### ATTRACT RESIDENTS + JOBS

#### BUILD INFRASTRUCTURE



#### ATTRACT RESIDENTS + JOBS

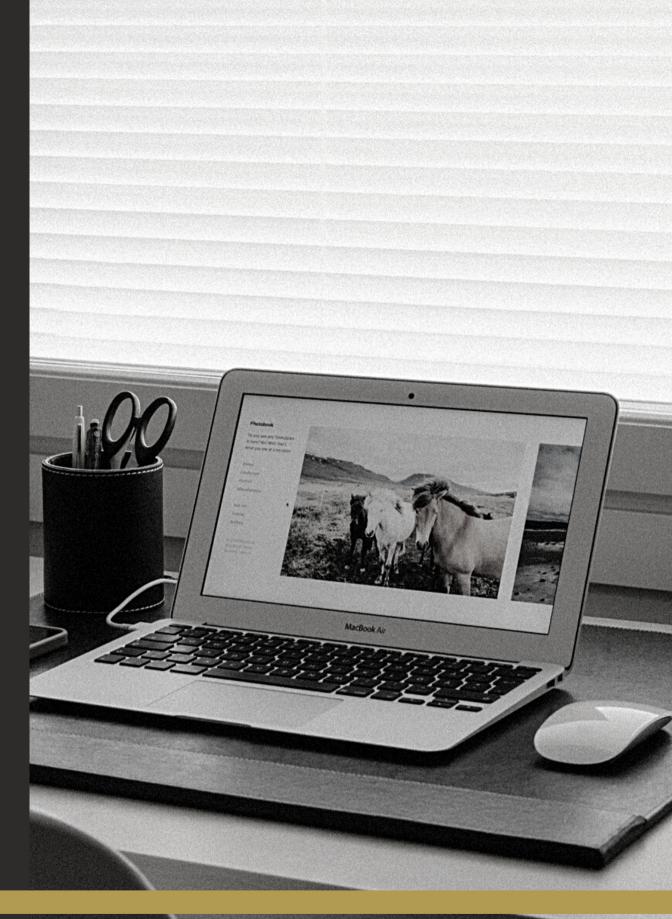
#### STRENGTHEN BUSINESSES

# Business

#### FINANCIAL REWARDS OF VIRTUAL JOBS

- Employee Retention
- Productivity + Output
- Overhead Cost Reduction
- Overall Profitability
- Business Continuity







# **SOCIOECONOMIC BENEFITS**

#### Employment

Job accessibility increases when barriers to employment decrease.

#### Environment

Lower energy, supply, and fuel usage reduce individual + business footprints.

Adaptability and resiliency amidst economic and natural disasters.



#### Diversity

Variety of industries + income brackets prevent Brain Drain and collapse.

#### Recovery

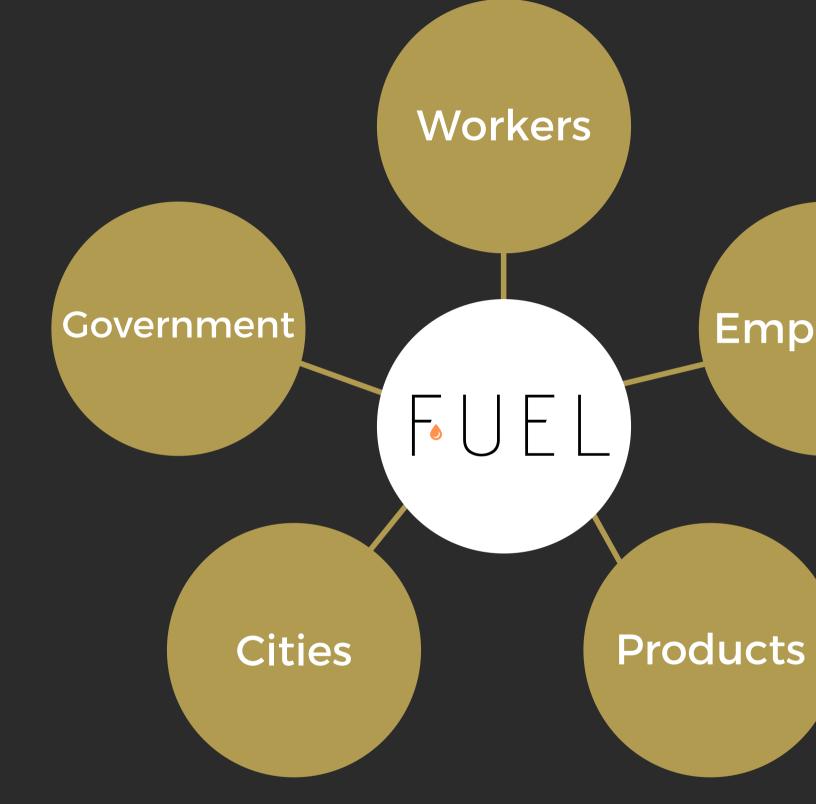




#### Section 2

PLAN

#### HOW IS REMOTE WORK INTEGRATED INTO AN ECONOMY?



#### Employers





# BUILD THEEQUIP THEENABLE THEEXPAND THECOMMUNITYWORKFORCEEMPLOYERSIMPACT



#### GATHER THE RESOURCES





Advocacy	Remote Work	Leadership	Мu
Events	Certification	Training	Ma
Local	Participant	Change	N
Action Plan	Recruiting	Management	Em
Telework	Coworking	Virtual Job	Opp
Website	Spaces	Board	Z





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portunity Zones Innovation Center

SMB Accelerator

Continuing Education





#### **Section 3**

ANALYZE

# WHAT EVIDENCE OF VIRTUAL ECONOMIC DEVELOPMENT EXISTS?

# Attract

#### BUILDING AN INFRASTRUCTURE FOR REMOTE

- Coworking spaces
- High speed internet
- Community support
- Parks & recreation
- Accessible transportation









# Municipal Marketing

ATTRACT RESIDENTS + JOBS Incoming workforce brings mobile work

Facilitate teamwork that isn't real-time

#### MONETIZE LIFESTYLE

#### **INCREASE TOURISM**

Digital nomads support long-term spending



# DUBLIN IRELAND

# UTAH USA

# OKLAHOMA USA

# LONDON ENGLAND

VERMONT USA

### PUNE INDIA

## LAS PALMAS SPAIN

# TALLINN ESTONIA

a manual

# NEXT STEPS

#### BUILD THE COMMUNITY

Recruit local thought leaders and influencers in each branch into the ecosystem..

#### START THE DISCUSSION

Host virtual or inperson events to explain the economic impact of remote jobs.

#### SOURCE FUNDING

Access support from federal grants, corporate sponsorships, or local foundations.



"Flexible work arrangements have the power to change the lives of people, of companies, and of communities."

LAUREL FARRER



# **Questions?**

#### **Contact Distribute Consulting**

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